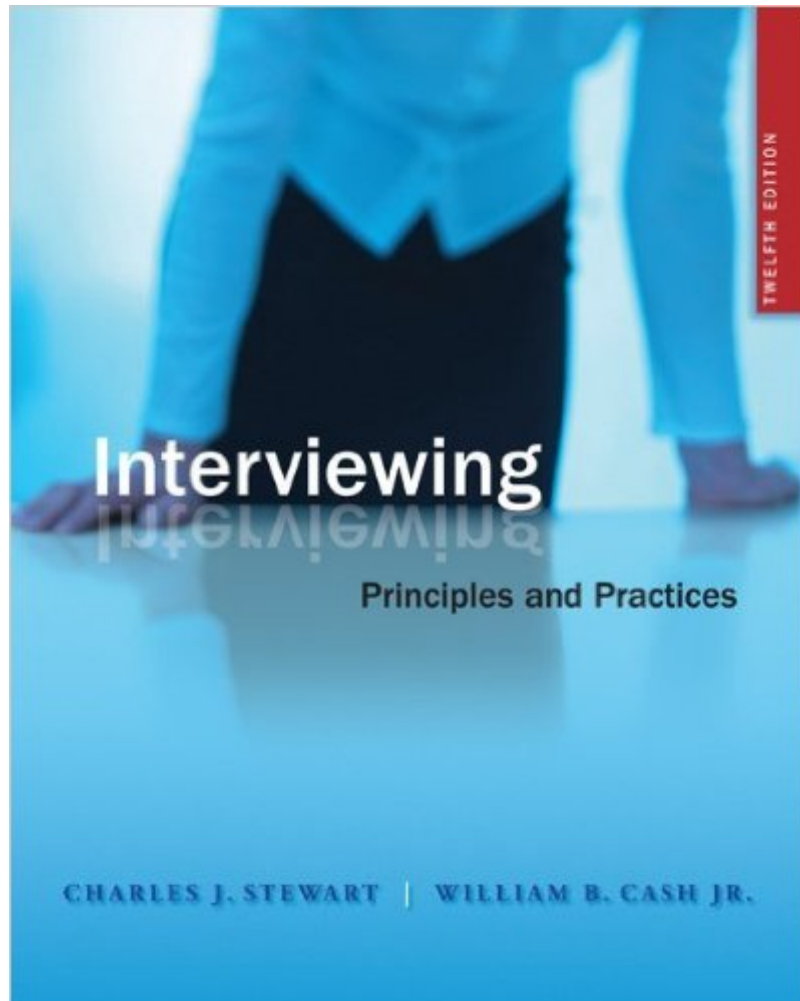


The book was found

Interviewing: Principles And Practices



Synopsis

The most widely-used text for the interviewing course, *Interviewing: Principles and Practices* offers comprehensive coverage of a wide range of interviews, as well as the most thorough treatment of the basics of interviewing (including the complex interpersonal communication process, types and uses of questions, and the structuring of interviews from opening to closing). Relevant theory is carefully integrated as a foundation for the practical aspects of interviewing--for both the interviewer and the interviewee. The 12th edition continues to reflect the growing sophistication with which interviewing is being approached, the ever-expanding body of research on all types of interview settings, recent interpersonal communication theory, and the effect of equal opportunity laws on interviewing practices.

Book Information

Paperback: 438 pages

Publisher: McGraw-Hill Humanities/Social Sciences/Languages; 12 edition (October 15, 2007)

Language: English

ISBN-10: 0073406716

ISBN-13: 978-0073406718

Product Dimensions: 7.4 x 0.7 x 8.6 inches

Shipping Weight: 1.4 pounds

Average Customer Review: 3.8 out of 5 stars [See all reviews](#) (11 customer reviews)

Best Sellers Rank: #272,888 in Books (See Top 100 in Books) #151 in [Books > Business & Money > Job Hunting & Careers > Interviewing](#) #247 in [Books > Textbooks > Business & Finance > Business Communication](#) #406 in [Books > Business & Money > Job Hunting & Careers > Job Hunting](#)

Customer Reviews

This book has the fundamental elements of interviewings for counselors beginning their career. It is written in simple, straightforward fashion and looks at the micro skills needed for interviewing.

Ok,ok,ok,ok,ok,ok,ok,ok,wow, and useful for my course. I wish I could say more about? I learned a lot from this and the stuff I bring

Great book! Still use it today!

A must for any police officer! Great resource and who knew that even time of year could affect the outcome of your interview? But this book explains why and how to avoid those pitfalls!

Excellent book, If you are in college and require this book. You will not be disappointed

I'm very disappointed with the price and the condition. Was sold as good but the book is all written with pen and different color highlighters. Also seller is not contacting me. I'm very upset at this point. DO NOT BUY FROM THIS SELLER IS A TOTAL RIPP OFF. I been buying from s for a while and never had such a problem. SELLER PLEASE CONTACT ME I WANT MY MONEY BACK AND YOU CAN HAVE YOUR " GOOD CONDITION BOOK"

[Download to continue reading...](#)

Motivational Interviewing with Adolescents and Young Adults (Applications of Motivational Interviewing) Motivational Interviewing in Nutrition and Fitness (Applications of Motivational Interviewing (Paperback)) Interview: The Art of the Interview: The Perfect Answers to Every Interview Question (Interview Questions and Answers, Interviewing, Resume, Interview Tips, Motivational Interviewing, Job Interview) Motivational Interviewing in Health Care: Helping Patients Change Behavior (Applications of Motivational Interviewing (Hardcover)) Building Motivational Interviewing Skills: A Practitioner Workbook (Applications of Motivational Interviewing (Paperback)) Interviewing: Principles and Practices Florida Real Estate Principles, Practices & Law (Florida Real Estate Principles, Practices and Law) Zoroastrians: Their Religious Beliefs and Practices (The Library of Religious Beliefs and Practices) Are You Smart Enough to Work at Google?: Trick Questions, Zen-like Riddles, Insanely Difficult Puzzles, and Other Devious Interviewing Techniques You ... Know to Get a Job Anywhere in the New Economy Interviewing: Interview Questions - Job Interview ! Learn How to Job Interview and Master the Key Interview Skills! BONUS INCLUDED! 37 Ways to Have Unstoppable ... Interview! GET THE JOB YOU DESERVE! Book 1) Ace Your C-Suite Interview: International Headhunter Reveals Insider Strategies for Executive Job Search, Tips to Master Interviewing, Negotiating Better Salaries and Getting Hired Fast! Interview: How To Best Prepare For An Interview And Land Your Dream Job In 2016! (Interview, Interviewing, Successful Interview, Interview Tips, Job Interview, ... Job Offer, Interview Questions, Dream Job) Interviewing: Speaking, Listening, and Learning for Professional Life Chronic Care Professional (CCP) Health Coaching Motivational Interviewing Certification Manual Fearless Interviewing: How to Win the Job by Communicating with Confidence Curriculum-Based Motivation Group: A Five Session Motivational Interviewing Group Intervention Smith's Patient Centered Interviewing: An

Evidence-Based Method, Third Edition Motivational Interviewing for Health Care Professionals
Motivational Interviewing for Health Care Professionals: A Sensible Approach Interviewing: BONUS
INCLUDED! 37 Ways to Have Unstoppable Confidence in Your Interview! (BONUS INCLUDED! 37
Ways to Have Unstoppable Confidence in Your Interview! GET THE JOB YOU DESERVE!)
(Volume 1)

[Dmca](#)